

A real Internet of Things story

WIDELY USED IN THE







Ron Mulford – Engineering Director of OMI Industries

## The company

**OMI Industries** (web-site: www.omi-industries.com) **is a manufacturer of Odor Eliminating solutions.** Their Industrial products are sold for Industrial use under the Brand **Ecosorb** (web-site: www.ecosorbindustrial.com).

Industrial customers are seeking an environmentally safe approach to reducing odors in the need to be a better, more responsible, community neighbor. The product produced by OMI is made from plants and the odors they are typically removing come from organic material such as wastewater plants and industrial processes. The product doesn't mask the odor. It eliminates the odor by breaking down the molecules and neutralizing it.

OMI manufactures a technology and science-based system that releases an odor eliminating vapor for targeted industrial use.

## Goals and challenges

OMI and their customers had the need to remotely monitor this system via a Mobile phone app and Web portal.

As OMI is successfully using **EWON Flexy** devices for its machines, **integration** with an **already fully compatible** cloud platform was required.

OMI considered at least 5 different HMS partners for the application and only one company met the primary objectives and requirements OMI needed. **The Rilheva IIoT Platform was selected.** 

## Rilheva solves

OMI and their end-users are now successfully monitoring sites via the Ewon Flexy mounted at the equipment site. Rilheva is being used as the Monitoring platform which gives Mobile users access via the Mobile app and PC users the access via the webportal.

OMI chose **Ewon & Rilheva** because it turned out to be the most reliable and complete solution available on the market today, the perfect combination to straightly get into Industrial IoT world in the fastest way.

## Why would you recommend it?

Ron Mulford, engineering director of OMI says: "Our customers were asking for a remote monitoring solution like this. Internally, we wanted this technology to be able to provide better technical support and services of our systems in the field. We were a bit overwhelmed trying to develop a plan. Rilheva made it easy. I am excited to deliver a solution that exceeds what our systems users were asking for. This monitoring system is a key element in our driving goal to minimize downtime and maximize effectiveness of our systems in the field which is a win-win for all involved."

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